

Ziad El-Awad  
Entrepreneurship  
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## Research

I hold a Ph.D. in Business Administration with an emphasis on Entrepreneurship. I work at the Sten K. Johnson Centre for Entrepreneurship. My research is about entrepreneurial learning in technology-based ventures. The fundamental question that drove my doctoral study was: how technology-based ventures develop, through entrepreneurial learning, the capability to transform entrepreneurial ideas into new or improved products or services? The overarching aim was to create a theoretical model that explains how personal streams of experience transpose to the venture in the form of routines. To do so, I explored the notion of entrepreneurial learning at multiple levels, thus closing a critical gap in literature where studies on EL have focused primarily on learning at the individual or firm-level with little effort to integrate these levels. The research is mainly qualitative and influenced by grounded theory when considering data collection and analysis.

## Qualifications

Business Administration , Ph.D., Lund University  
2015 Sep 1 → 2019 Nov 8  
Award Date: 2019 Nov 8

Entrepreneurship , MSc., Lund University School of Economics and Management, LUSEM  
2013 → 2014  
Award Date: 2014 Jun 1

Business Administration, MBA, Lancaster University  
2010 → 2012  
Award Date: 2012 Dec 20

IT, Management & Organisational Change, MSc., Lancaster University  
2004 → 2005  
Award Date: 2005 Dec 20

Entrepreneurship, PhD, Lund University  
2015 → 2019

Leadership and Management , Cornell University  
2009 → 2010

2008 → 2009 Chartered Manager , CMGR

## Employment

### Postdoctoral fellow

Entrepreneurship  
Lund University  
Sweden  
2019 Sep 27 → present

## Research output

### Explore or exploit? Unpacking the situational conditions and cognitive mechanisms underlying entrepreneurial learning in the new venture development process

EI-Awad, Z., 2023, In: Entrepreneurship and Regional Development. 35, 1-2, p. 162-186 25 p.

### Unpacking the early alumni engagement of entrepreneurship graduates

EI-Awad, Z., Gabrielsson, J., Pocek, J. & Politis, D., 2022 Oct 20, (E-pub ahead of print) In: Journal of Small Business Management.

**Bridging cognitive scripts in multidisciplinary academic spinoff teams: A process perspective on how academics learn to work with non-academic managers**

El-Awad, Z., Brattström, A. & Breugst, N., 2022, In: Research Policy. 51, 10, 104592.

**Beyond individuals - A Process of Routinizing Behaviors Through Entrepreneurial Learning: Insights from Technology-Based Ventures**

El-Awad, Z., 2019, Lund: Lunds universitet, Media-Tryck . 248 p.

**From individuals to the organization: A transactive memory system perspective on multilevel entrepreneurial learning**

El-Awad, Z., 2019, In: Learning Organization. 26, 6, p. 617-630

**Unpacking entrepreneurial learning: How prior related experience and uncertainty affect learning behaviors**

El-Awad, Z., 2019.

**Dysfunctional Diversity: Entrepreneurial Learning in Cognitively Heterogeneous Teams**

el Awad, Z. & Brattström, A., 2018, (Unpublished).

**Entrepreneurial learning and innovation: The critical role of team-level learning for the evolution of innovation capabilities in technology-based ventures**

El-Awad, Z., Gabrielsson, J. & Politis, D., 2017, In: International Journal of Entrepreneurial Behaviour & Research. 23, 3, p. 381-405 25 p.

## **Activities**

**Journal of Business Venturing (Journal)**

Ziad El-Awad (Role not specified)

2021 Sep 28

**Journal of Small Business Management (Journal)**

Ziad El-Awad (Role not specified)

2020 Jan 10

**Academy of Management**

Ziad el Awad (Role not specified)

2018 Aug 10 → 2018 Aug 14

**RENT Conference**

Ziad el-Awad (Role not specified)

2017 Nov 15

**Nord University**

Ziad el-Awad (Role not specified)

2017 Sep 25

**ESU Conference 2016**

Ziad el-Awad (Role not specified)

2016 Jan 24

**Norwegian University of Science and Technology**

Ziad el-Awad (Role not specified)

2016

## **Prizes and distinction**

### **Global Swede**

EI-Awad, Ziad (Recipient), 2014 May

### **RENT XXXI - Best Paper Award**

EI-Awad, Ziad (Recipient) & Brattström, Anna (Recipient), 2017 Nov

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